

# Speaker Session Descriptions

## **General Session – No-Fault Auto Changes with Attorney, Stephen Sinas**

Effective July 1, 2020, the new Michigan No Fault Automobile Insurance Law goes into effect. This law is very complex to begin with and is now in a state of reform. Attorney Stephen Sinas will present information on SB01 and HB4397 reforms and how they will affect the care and treatment available to auto accident victims. He will also share valuable insight to how medical billers can recover payments for services in the wake of this no-fault reform. It is imperative that we, as professionals working in the medical field and we, as Michigan residents hear this information. You will be surprised by these changes and how drastically they will impact our lives!

## **2021 E/M Coding – Jill Young**

It's been 25 years since there were changes to Office Evaluation and Management code descriptors from the AMA and documentation requirements from Medicare. Was it worth the wait?

- Is less documentation, less work for providers?
- The Who, How and Where of Validation of chart documentation for physicians
- Do you understand the NEW definition of time for office E&M services?
- Medical Necessity – Is it still important?
- Administrative Simplification – what it means to your bottom line

Form your own opinion on what these changes mean to your practice.

## **Coding vs. Auditing & the Link to Medical Necessity - Shannon DeConda**

Coders are taught very strict guidance and rules of code selection look-up, proper order of selection, and linking codes correctly, but the art of abstracting medical necessity from the documentation is oftentimes not taught until one reaches the world of auditing. This creates problems in that coders typically assign the codes prior to claim submission which may mean that medical necessity is not evaluated. During this session, we will explore this difference and how to ensure that medical necessity can be extrapolated through all areas of coding and auditing.

In this presentation, NAMAS President Shannon DeConda will define medical necessity, outline the fundamentals along with the myths and misconceptions of medical necessity, and provide attendees with take away steps of how to ensure proper development and implementation of these concepts within their own team.

## **2020 OIG Risks, and How to Mitigate Them - Shawn Weiss**

This session is geared towards the overall compliance of the practice regardless of size or complexity. This session will focus on the 2020 and upcoming 2021 Governmental and Private Payor risks areas and targets and how to mitigate damages (Refunds). Session Objectives Include:

- a. Preparing for 2021 Evaluation and Management Services Changes; Documenting for Success by Establishing “Medical Necessity”
- b. Mitigating Risk in the High Value Target Area (e.g. Incident-to, Infusion Billing, UDTs, etc.)
- c. Ensuring the structuring of your Corporate Compliance Program to Comply with DOJ Criminal Division and OIG Guidance

### **Compliance & Medical Necessity—How to Cover your Assets - Shawn Weiss**

Compliance in coding and billing is all about one’s ability to establish “Medical Necessity”. This session will focus on those aspects of your compliance plan tied to “Medical Necessity” and how payors (Federal, State and Commercial/Private) define the term and how to create Standard Operating Procedures / Policies to ensure compliance.

### **Best Practices for Improving Patient Collections - Garret Angelo**

Across the healthcare industry there is widespread acceptance that patients must be accountable for rising out of pocket costs. A higher touch overall patient experience in combination with a strategic approach to streamlining collection efforts will greatly impact patient collections and the bottom line. During this session, we will cover best practices for pre-registration and time of service collections, understanding why patients don’t pay, skip tracing, technology and expectations of your third-party collection partner.

### **BCBSM, Priority Health and Medicaid (MDHHS)- Updates on Current Issues and Concerns**

This Payer Session is always an attendee favorite and this year’s payer line up of BCBSM, Priority Health and Michigan Medicaid headlining is sure to deliver! Each payer will come with all of their updates, resources and pertinent provider information.

### **Credentialing - Jennifer Gamble CMRS**

Credentialing 101 and More!

Adding a Doctor to your private practice and don’t know how to start? Come learn about the Provider Credentialing process and tackle this intimidating task with confidence, understanding, and tips to ensure provider reimbursement for medical services.

In our session you will learn:

- What is provider (MD, DO, NP, PA, etc.) credentialing?
- How to get started?
- Things to know about Credentialing
- What does the Credentialing process involve?
- Tips for Streamlining the Medical Credentialing Process